Financial Statements
December 31, 2021 and 2020

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Amanda O'Rourke, CPA Matt Smith, CPA Claire Chow, CPA Jason Mallon, CPA



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors World Affairs Council Seattle, Washington

Opinion

We have audited the accompanying financial statements of World Affairs Council (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of World Affairs Council as of December 31, 2021 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of World Affairs Council and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Prior Period Financial Statements

The 2020 financial statements were reviewed by us, and our report thereon, dated September 17, 2021, stated we were not aware of any material modifications that should be made to those financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements as a whole.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about World Affairs Council's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Amanda O'Rourke, CPA Matt Smith, CPA Claire Chow, CPA Jason Mallon, CPA



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of World Affairs Council's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt World Affairs Council's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Greenwood Ohlund

Seattle, Washington June 17, 2022

STATEMENTS OF FINANCIAL POSITION December 31, 2021 and 2020

ASSETS	 (Audited) 2021	(Reviewed) 2020		
Current Assets				
Cash and cash equivalents	\$ 1,072,901	\$	714,029	
Contributions receivable	11,400		12,900	
Program service fees receivable	36,415		4,995	
Prepaid expenses and other assets	 11,461		10,390	
Total current assets	1,132,177		742,314	
Beneficial Interest in Assets Held by The Seattle Foundation	52,192		45,754	
Furniture and Equipment, net	 28,574		25,361	
Total assets	\$ 1,212,943	\$	813,429	
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 19,525	\$	12,918	
Accrued payroll and related expenses	9,333		9,037	
Deferred revenue	16,903			
Total current liabilities	45,761		21,955	
Loan Payable	350,000		150,000	
Total liabilities	395,761		171,955	
Net Assets				
Without donor restrictions	687,892		507,679	
With donor restrictions	129,290		133,795	
Total net assets	817,182		641,474	
Total liabilities and net assets	\$ 1,212,943	\$	813,429	

STATEMENTS OF ACTIVITIES For the Years Ended December 31, 2021 and 2020

	(Audited) 2021					(Reviewed) 2020						
		out Donor strictions		ith Donor		Total		out Donor strictions		ith Donor estrictions		Total
Support and Revenue										_		
Contributions	\$	247,447	\$	-	\$	247,447	\$	247,934	\$	29,184	\$	277,118
Government grants		467,032		-		467,032		459,382		-		459,382
Membership dues		162,188		-		162,188		186,026		-		186,026
Program service fees		131,460		-		131,460		95,022		-		95,022
Change in value of beneficial												
interest in assets		-		6,438		6,438		-		4,659		4,659
Interest income		15		-		15		33		-		33
Net assets released from restrictions		10,943		(10,943)				7,637		(7,637)		
Total support and revenue		1,019,085		(4,505)		1,014,580		996,034		26,206		1,022,240
Expenses												
Program services		707,964		-		707,964		652,430		-		652,430
Management and general		89,639		-		89,639		91,436		-		91,436
Fundraising		41,269				41,269		42,798				42,798
Total expenses		838,872				838,872		786,664				786,664
Change in net assets		180,213		(4,505)		175,708		209,370		26,206		235,576
Net Assets, beginning of year		507,679		133,795		641,474		298,309		107,589		405,898
Net Assets, end of year	\$	687,892	\$	129,290	\$	817,182	\$	507,679	\$	133,795	\$	641,474

STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended December 31, 2021 and 2020

(Audited) (Reviewed) 2021 2020

	2021						2020								
		Program Services		nagement I General	Fun	draising	Total		Program Services		nagement I General	Fun	draising		Total
Payroll, taxes and benefits	\$	522,280	\$	67,424	\$	30,538	\$ 620,242	\$	520,744	\$	68,085	\$	34,522	\$	623,351
Occupancy		75,599		3,323		4,154	83,076		72,261		3,212		4,817		80,290
Program supplies and events		43,392		-		-	43,392		19,003		-		-		19,003
Professional fees		13,750		10,933		2,950	27,633		-		13,497		-		13,497
Information technology		11,654		239		299	12,192		9,428		241		361		10,030
Depreciation		10,580		465		581	11,626		9,496		422		633		10,551
Insurance		9,356		411		514	10,281		6,914		1,965		461		9,340
Dues and subscriptions		9,729		52		66	9,847		6,530		272		493		7,295
Other		5,734		1,020		1,727	8,481		8,311		1,655		1,048		11,014
Office expenses		5,503		1,123		219	6,845		10,784		1,834		388		13,006
Interest		-		4,487		-	4,487		-		-		-		-
Travel (refunds)		387		162		221	 770		(11,041)		253		75		(10,713)
	\$	707,964	\$	89,639	\$	41,269	\$ 838,872	\$	652,430	\$	91,436	\$	42,798	\$	786,664

STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2021 and 2020

	 Audited) 2021	(Reviewed) 2020		
Cash Flows from Operating Activities				
Change in net assets	\$ 175,708	\$	235,576	
Adjustments to reconcile change in net assets to				
net cash flows from operating activities				
Depreciation	11,626		10,551	
Change in value of beneficial interest in assets held				
by The Seattle Foundation	(6,438)		(4,659)	
Change in operating assets and liabilities				
Contributions receivable	1,500		21,949	
Program service fees receivable	(31,420)		4,743	
Prepaid expenses and other assets	(1,071)		3,573	
Accounts payable	6,607		(13,604)	
Accrued payroll and related expenses	296		(236)	
Deferred revenue	16,903			
Net cash flows from operating activities	173,711		257,893	
Cash Flows from Investing Activity				
Purchase of furniture and equipment	(14,839)		-	
Cash Flows from Financing Activity				
Proceeds from loan payable	 200,000		150,000	
Net change in cash and cash equivalents	358,872		407,893	
Cash and Cash Equivalents, beginning of the year	 714,029		306,136	
Cash and Cash Equivalents, end of the year	\$ 1,072,901	\$	714,029	

NOTES TO FINANCIAL STATEMENTS

Note 1 – Organization and Summary of Significant Accounting Policies

Organization

The World Affairs Council (the Council) was founded in 1951 with the goal of advancing global understanding and engagement throughout greater Seattle. We envision a community that is connected, actively engaged, and inspired to create change in the world. The Council has long dedicated itself to fostering dialogue and debate about critical global issues. This is achieved through public events, Global Classroom programming for K-12 educators and students, and diplomacy initiatives that engage international delegations with our community. It is a fundamental formula that works well but is highly adaptable, allowing the Council to reach a large cross-section of Seattle with a wide range of topics. Our platform connects civic, academic, corporate, and individual members around world issues. We are part of a vibrant global city; our goal is to ensure that Seattle is visible, engaged, and globally aware.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Financial Statement Presentation

The Council reports information regarding its financial position and activities according to two classes of net assets; without donor restrictions and with donor restrictions.

Net Assets with and without Donor Restrictions

Net assets without donor restrictions are available for support of the Council's operations. Net assets with donor restrictions consist of unexpended contributions restricted for particular purposes or time periods. Net assets with donor restrictions also represent gifts given with the intent that the principal will be maintained intact into perpetuity and the income may be used for current operations. Net assets with perpetual restrictions consist entirely of a beneficial interest in a perpetual trust held by The Seattle Foundation at December 31, 2021 and 2020. Changes in the fair value of the beneficial interest in a perpetual trust increase or decrease net assets with donor restrictions. Distributions from the perpetual trust are recognized as investment income to be used to support general operations.

Net assets with donor restrictions are available for the following purposes at December 31:

	2021	2020		
Net assets with purpose restrictions Japanese Connections	\$ 77,098	\$	88,041	
Net assets with perpetual restrictions Beneficial interest in assets held by The Seattle				
Foundation	 52,192		45,754	
	\$ 129,290	\$	133,795	

NOTES TO FINANCIAL STATEMENTS

Fair Value Measurements

Fair value is a market-based measurement determined based on assumptions that market participants would use in pricing an asset or liability. There are three levels that prioritize the inputs used in measuring fair value as follows:

- Level 1: Observable market inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities:
- Level 2: Observable market inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable market inputs where there is little or no market data, which require the reporting entity to develop its own assumptions.

An asset's or liability's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Cash and Cash Equivalents

Cash consists of checking and money market accounts held at financial institutions. On occasion, the Council has cash balances in excess of federally insured limits. The Council has not experienced any losses in these accounts, and management does not believe it is exposed to any significant risk.

Receivables

Contributions receivable expected to be collected in one year are recorded at net realizable value. The Council uses the allowance method of accounting for bad debts. Accordingly, contributions receivable are stated at the amount management expects to collect from balances outstanding at year end. Management determined that an allowance was not necessary as of December 31, 2021 or 2020.

Program service fees receivable are earned from customers for services provided. The Council assesses the need for an allowance on its program service fees receivable in the same manner as its contributions receivable. Management determined that an allowance was not necessary as of December 31, 2021 or 2020.

At December 31, 2021, 79% of program service fees receivable are due from one customer. There were no concentrations of program service fees receivable at December 31, 2020.

Furniture and Equipment

Furniture and equipment are recorded at cost if purchased, or at fair value at the date of receipt if donated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (five years). The Council's policy is to capitalize assets with a cost or donated value greater than \$1,000 and a useful life in excess of one year. Furniture and equipment is presented net of accumulated depreciation of \$86,342 and \$74,716 at December 31, 2021 and 2020, respectively.

NOTES TO FINANCIAL STATEMENTS

Revenue Recognition

Contribution revenue is recognized when unconditionally pledged as without donor restriction and with donor restriction when the promise to give is received, depending on the existence or absence of any donor restrictions. Conditional promises to give, that is, those with a measurable performance barrier and a right of return, are not recognized until the conditions on which they depend have been met.

Revenue from government grants, like contributions, is recorded when conditions are met. Revenue from government agencies is subject to audit, which could result in adjustments to revenue. The adjustments are recorded at the time that such amounts can be first reasonably determined, normally upon notification by the government agency. During the years ended December 31, 2021 and 2020, no such adjustments were made.

During the year ended December 31, 2020, the Council received a Paycheck Protection Program loan from the Small Business Administration (the SBA) of \$123,230. This loan included forgivable conditions which were met during the year ended December 31, 2020 and, therefore, the loan amount was recognized to government grant revenue.

During the year ended December 31, 2021, the Council received an additional PPP loan from the SBA of \$120,167. This loan included forgivable conditions which were met during the year ended December 31, 2021 and, therefore, the loan amount was recognized to government grant revenue.

During the years ended December 31, 2021 and 2020, 34% and 32%, respectively, of the Organization's total support and revenue was received from one government agency.

Membership revenue is considered contributory, as little to no exchange of goods or services exists and is, therefore, recognized at the time of registration.

Program service fee revenue is recognized when the performance obligation is satisfied at the time the services are provided (ratably over the program period or the date of the program). The transaction price for the services is based on published rates. Program service revenue received prior to the performance obligations met is recognized as deferred revenue (a contract liability). There are no significant judgments affecting the determination of the amount and timing of revenue.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Certain expenses are attributed to more than one program or supporting function. Accordingly, certain costs have been allocated among the programs and supporting services benefitted. Occupancy and depreciation are allocated based on estimates of space supporting those functions. Payroll, taxes and benefits, office expenses, and other are allocated based on estimates of time and effort.

Income Tax Status

The Council is a tax-exempt organization under the provisions of the Internal Revenue Code Section 501(c)(3).

NOTES TO FINANCIAL STATEMENTS

Subsequent Events

The Council has evaluated subsequent events through the date these financial statements were available to be issued, which was June 17, 2022.

Note 2 – Liquidity and Availability of Resources

The Council strives to maintain liquid financial assets sufficient to cover expected budgetary needs. Financial assets in excess of daily cash requirements are currently held in cash and cash equivalents. The following table reflects the Council's financial assets as of December 31, 2021 and 2020, available to meet general expenditures within one year of the statement of financial position date:

	2021	2020		
Financial Assets				
Cash and cash equivalents	\$ 1,072,901	\$	714,029	
Contributions receivable	11,400		12,900	
Program service fees receivable	36,415		4,995	
Lance Area and Nick Are Table to be the adviction of William Const.	1,120,716		731,924	
Less: Amounts Not Available to be Used Within One Year				
Net assets with purpose restrictions	 (77,098)		(88,041)	
	\$ 1,043,618	\$	643,883	

Note 3 – Beneficial Interest in Assets Held by the Seattle Foundation

The Council has a beneficial interest in assets (the Beneficial Interest or General Endowment Fund) held by The Seattle Foundation (the Foundation). The Beneficial Interest is stated at the fair value of the underlying investments (cash and marketable securities) as provided by the Foundation, which constitute Level 3 inputs using the market approach.

Created in 2002 from donor restricted contributions, the Beneficial Interest (a perpetual trust) and its contributions and change in value are perpetually restricted. Distributions support general operations of the Council. The timing and amount of the distributions are determined based on the Foundation's spending policy.

A reconciliation of the beginning and ending balances of the Beneficial Interest is as follows for the years ending December 31:

		2021	 2020
Beginning balance Change in value		45,754 6,438	\$ 41,095 4,659
	\$	52,192	\$ 45,754

NOTES TO FINANCIAL STATEMENTS

The Beneficial Interest is invested in the Foundation's balanced pool portfolio. The balanced pool reflects a total return approach to investing and is focused on maximizing income while maintaining an efficient and well diversified portfolio for donors with at least a 10-year giving horizon. As the best performing asset class varies from year to year, this diversified portfolio benefits philanthropists by maintaining consistent exposures to all asset categories. Assets will be subject to an optimized amount of capital market volatility in order to achieve targeted long-term return objectives.

Note 4 - Loan Payable

In May 2020, the Council issued a loan payable under the Small Business Administration Economic Injury Disaster Loan program with a principal balance of \$150,000 and an annual interest rate of 2.75%. In July 2021, the Council received additional funding of \$200,000 from the Small Business Administration Economic Injury Disaster Loan program. This additional funding was added to the principal of the original loan and increased the monthly payment to \$1,549. The original maturity date of May 2051 remained unchanged as a result of this additional funding received.

Monthly payments begin in May 2022 and will first be applied to accrued interest, and therefore principal payments do not begin until September 2023. The loan is secured by generally all tangible property of the Council.

The future minimum principal payments of the loan payable are as follows for the years ending December 31:

2022	\$ -
2023	8,897
2024	9,144
2025	9,399
2026	9,661
Thereafter	 312,899
	\$ 350,000

Note 5 - Lease Commitment

The Council leases its office under an operating lease that expires in July 2024. Rent expense (including the Council's allocation of its share of building operating costs) under this lease was \$83,076 and \$80,290 during the years ended December 31, 2021 and 2020 respectively.

Future minimum base lease payments are as follows for the years ending December 31:

2022	\$	54,443
2023		57,166
2024		34,299
	\$	145,908
	<u> </u>	5/500